

For Period Aug 2006

### **Dwellings Median Price Comparison Over Last 10 Years**

District	Aug 1997	Aug 1998	Aug 1999	Aug 2000	Aug 2001	Aug 2002	Aug 2003	Aug 2004	Aug 2005	Jul 2006	Aug 2006
Northland	\$135,000	\$157,000	\$141,000	\$137,500	\$147,500	\$155,000	\$170,000	\$197,000	\$250,000	\$268,250	\$265,000
Auckland	\$233,000	\$225,000	\$230,000	\$235,000	\$240,000	\$264,000	\$315,000	\$336,000	\$375,000	\$390,000	\$395,000
Waikato/BOP	\$150,000	\$148,800	\$155,000	\$158,000	\$160,000	\$165,000	\$180,000	\$210,000	\$263,000	\$285,000	\$285,000
Hawkes Bay	\$118,500	\$122,000	\$116,250	\$135,000	\$123,862	\$134,250	\$167,000	\$212,250	\$253,750	\$253,000	\$255,000
Manawatu/Wanganui	\$96,000	\$95,000	\$102,000	\$95,000	\$103,000	\$112,000	\$109,000	\$142,000	\$173,000	\$205,000	\$200,750
Taranaki	\$96,525	\$91,000	\$92,750	\$93,000	\$95,000	\$110,000	\$123,000	\$160,100	\$216,000	\$240,000	\$240,000
Wellington	\$152,000	\$160,000	\$170,000	\$188,500	\$200,000	\$200,000	\$225,000	\$265,000	\$308,000	\$330,000	\$335,875
Nelson/Marlborough	\$142,250	\$132,000	\$135,000	\$136,875	\$147,000	\$150,010	\$238,000	\$270,000	\$270,000	\$297,500	\$293,000
Canterbury/Westland	\$145,000	\$140,250	\$147,000	\$143,000	\$135,000	\$147,750	\$162,500	\$218,750	\$260,000	\$270,000	\$273,250
Central Otago Lakes	\$164,250	\$150,000	\$187,000	\$185,000	\$227,500	\$202,000	\$360,000	\$329,000	\$345,000	\$398,500	\$465,000
Otago	\$85,025	\$90,000	\$103,000	\$95,000	\$95,000	\$92,500	\$125,000	\$170,000	\$200,550	\$212,000	\$220,000
Southland	\$76,000	\$68,750	\$62,000	\$63,000	\$67,000	\$67,000	\$95,000	\$110,000	\$136,000	\$143,500	\$149,500
New Zealand Total	\$165,000	\$165,000	\$169,000	\$170,000	\$176,000	\$185,000	\$215,000	\$248,000	\$289,000	\$313,000	\$310,000



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#### **Total Dwellings Sales Comparison Over Last 10 Years**

District	Aug 1997	Aug 1998	Aug 1999	Aug 2000	Aug 2001	Aug 2002	Aug 2003	Aug 2004	Aug 2005	Jul 2006	Aug 2006
Northland	203	123	130	148	197	184	292	273	266	192	219
Auckland	2,218	1,935	2,194	1,798	2,438	2,873	3,675	2,879	2,933	2,757	2,887
Waikato/BOP	1,163	786	904	743	933	1,174	1,719	1,416	1,455	1,171	1,361
Hawkes Bay	238	195	242	202	270	308	319	274	290	251	339
Manawatu/Wanganui	295	274	334	284	391	359	540	437	473	414	434
Taranaki	142	145	168	142	172	182	204	199	207	194	200
Wellington	797	757	918	803	906	912	952	747	887	789	836
Nelson/Marlborough	192	171	189	202	259	313	334	222	227	255	320
Canterbury/Westland	1,007	806	715	704	787	990	1,372	1,072	1,234	1,118	1,204
Central Otago Lakes	34	45	79	68	101	125	139	104	102	112	156
Otago	204	201	219	219	295	367	417	318	314	259	326
Southland	131	112	141	157	155	249	259	202	203	259	280
New Zealand Total	6,624	5,550	6,233	5,470	6,904	8,036	10,222	8,143	8,591	7,771	8,562



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#### **Dwellings Medians Days To Sell Comparison Over Last 10 Years**

District	Aug 1997	Aug 1998	Aug 1999	Aug 2000	Aug 2001	Aug 2002	Aug 2003	Aug 2004	Aug 2005	Jul 2006	Aug 2006
Northland	36	68	61	62	85	70	55	36	37	50	39
Auckland	31	46	41	50	48	31	22	33	30	34	32
Waikato/BOP	41	57	54	66	59	53	37	33	29	39	39
Hawkes Bay	55	56	63	62	64	40	21	35	32	43	42
Manawatu/Wanganui	59	55	38	56	56	52	31	27	21	34	30
Taranaki	71	73	49	58	53	30	31	32	28	33	29
Wellington	29	34	25	32	43	35	24	31	26	30	26
Nelson/Marlborough	52	67	61	65	40	28	20	43	47	34	39
Canterbury/Westland	36	46	48	56	49	35	19	24	25	34	32
Central Otago Lakes	88	99	121	93	78	57	51	43	66	76	66
Otago	51	56	42	42	51	31	16	29	27	35	31
Southland	49	61	66	71	36	18	16	26	28	27	28
New Zealand Total	36	49	42	52	51	35	25	31	28	35	33



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#### **Residential Value Of Sales By District**

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District	Value
Northland	\$85,696,830
Auckland	\$1,420,892,955
Waikato/BOP	\$472,047,984
Hawkes Bay	\$97,170,750
Manawatu/Wanganui	\$102,922,775
Taranaki	\$57,407,701
Wellington	\$322,924,097
Nelson/Marlborough	\$117,551,200
Canterbury/Westland	\$401,749,056
Central Otago Lakes	\$106,822,814
Otago	\$79,531,750
Southland	\$47,696,446
New Zealand Total	\$3,312,414,358



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### **Dwellings & Sections Median Price By District**

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District	Dwellings	Sections		
Northland	\$265,000	\$125,000		
Auckland	\$395,000	\$245,000		
Waikato/BOP	\$285,000	\$176,500		
Hawkes Bay	\$255,000	\$128,500		
Manawatu/Wanganui	\$200,750	\$74,500		
Taranaki	\$240,000	\$85,000		
Wellington	\$335,875	\$152,500		
Nelson/Marlborough	\$293,000	\$168,000		
Canterbury/Westland	\$273,250	\$140,000		
Central Otago Lakes	\$465,000	\$225,000		
Otago	\$220,000	\$88,000		
Southland	\$149,500	\$85,000		
New Zealand Total	\$310,000	\$155,000		

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#### **Dwellings Percentage Difference Over 12 Months**

District	Aug 2005	Aug 2006	% increase
Northland	\$250,000	\$265,000	6.00
Auckland	\$375,000	\$395,000	5.33
Waikato/BOP	\$263,000	\$285,000	8.36
Hawkes Bay	\$253,750	\$255,000	0.49
Manawatu/Wanganui	\$173,000	\$200,750	16.04
Taranaki	\$216,000	\$240,000	11.11
Wellington	\$308,000	\$335,875	9.05
Nelson/Marlborough	\$270,000	\$293,000	8.51
Canterbury/Westland	\$260,000	\$273,250	5.09
Central Otago Lakes	\$345,000	\$465,000	34.78
Otago	\$200,550	\$220,000	9.69
Southland	\$136,000	\$149,500	9.92
New Zealand Total	\$289,000	\$310,000	7.26



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#### **Northland Medians and Numbers Sold**

	Aug 2002	Aug 2002		Aug 2003		Aug 2004		Aug 2005		Jul 2006		<b>i</b>
	Median	# Sold										
Whangarei County	\$222,500	21	\$188,000	34	\$270,000	28	\$308,000	26	\$356,000	20	\$400,000	23
Whangarei City	\$148,750	98	\$165,000	131	\$178,000	125	\$246,000	147	\$267,000	92	\$255,000	102
<u>Northland</u>	<u>\$155,000</u>	<u>184</u>	<u>\$170,000</u>	<u>292</u>	<u>\$197,000</u>	<u>273</u>	<u>\$250,000</u>	<u>266</u>	<u>\$268,250</u>	<u>192</u>	<u>\$265,000</u>	<u>219</u>



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#### **Auckland Medians and Numbers Sold**

	Aug 2002	Aug 2002		Aug 2003		Aug 2004		Aug 2005		Jul 2006		
	Median	# Sold										
North Shore City	\$294,166	514	\$357,500	721	\$397,750	472	\$438,000	477	\$460,000	492	\$465,000	515
Waitakere City	\$208,000	379	\$245,000	514	\$282,500	397	\$330,000	403	\$342,750	365	\$345,000	425
Auckland City	\$302,000	1,037	\$380,000	1,179	\$365,000	945	\$410,000	980	\$435,000	899	\$432,000	909
Manukau City	\$264,500	608	\$320,000	663	\$315,000	613	\$349,500	690	\$368,000	620	\$375,000	614
Papakura District	\$190,000	71	\$195,000	121	\$243,000	106	\$304,000	84	\$299,500	104	\$325,000	107
Metropolitan Auckland	<u>\$270,000</u>	<u>2.609</u>	<u>\$325.000</u>	<u>3,198</u>	<u>\$339,000</u>	2.533	<u>\$375,000</u>	<u>2.634</u>	<u>\$390,000</u>	<u>2,480</u>	<u>\$393,750</u>	<u>2,570</u>
Rodney District	\$242,500	149	\$316,000	239	\$365,000	159	\$399,000	162	\$415,000	140	\$431,000	167
Franklin District	\$191,000	56	\$210,000	117	\$248,250	106	\$298,000	91	\$347,500	88	\$345,000	85
Thames/Coromandel	\$178,000	59	\$240,000	121	\$299,000	81	\$355,000	46	\$360,000	49	\$390,000	65
Outer Auckland	<u>\$229,500</u>	<u>264</u>	<u>\$270,000</u>	<u>477</u>	<u>\$317,500</u>	<u>346</u>	<u>\$365,000</u>	<u>299</u>	<u>\$385.000</u>	<u>277</u>	<u>\$400.000</u>	<u>317</u>
<u>Auckland</u>	<u>\$264,000</u>	<u>2,873</u>	<u>\$315,000</u>	<u>3,675</u>	<u>\$336,000</u>	<u>2,879</u>	<u>\$375,000</u>	<u>2,933</u>	<u>\$390,000</u>	<u>2,757</u>	<u>\$395,000</u>	<u>2,887</u>



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#### Waikato/BOP Medians and Numbers Sold

	Aug 2002	Aug 2002		Aug 2003 A		Aug 2004 Aug 2005		05 Jul 2006		6 Aug 2006		
	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold
Waikato Country	\$117,000	184	\$120,000	327	\$135,000	296	\$199,000	292	\$210,000	227	\$228,000	275
Hamilton City	\$166,000	295	\$188,000	372	\$223,000	366	\$290,000	424	\$310,000	309	\$303,000	385
Western BOP Country	\$180,000	71	\$211,250	126	\$260,000	55	\$330,000	75	\$354,250	84	\$387,000	67
Mount Maunganui/Papamoa	\$225,000	163	\$284,500	184	\$405,000	110	\$377,500	88	\$412,500	70	\$403,500	96
Tauranga	\$190,000	159	\$213,750	242	\$283,500	186	\$304,000	184	\$342,500	146	\$330,000	141
Rotorua	\$137,000	89	\$133,375	156	\$138,000	142	\$185,000	169	\$207,500	116	\$221,000	170
Taupo	\$185,000	82	\$212,500	110	\$305,000	53	\$368,500	44	\$315,000	64	\$331,000	58
King Country	\$45,000	10	\$59,500	38	\$110,000	54	\$121,000	48	\$134,000	26	\$150,000	31
Gisborne City	\$110,750	58	\$123,000	66	\$123,000	61	\$164,000	72	\$209,500	68	\$224,000	49
Gisborne Country	\$74,000	5	\$99,250	12	\$145,000	7	\$117,000	5	\$165,000	3	\$176,250	6
Eastern BOP Country	\$152,000	58	\$150,000	86	\$180,500	86	\$181,750	54	\$220,750	58	\$305,000	83
Waikato/BOP	<u>\$165,000</u>	<u>1,174</u>	<u>\$180,000</u>	<u>1,719</u>	<u>\$210,000</u>	<u>1,416</u>	<u>\$263,000</u>	<u>1,455</u>	<u>\$285,000</u>	<u>1,171</u>	<u>\$285,000</u>	<u>1,361</u>



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#### **Hawkes Bay Medians and Numbers Sold**

	Aug 2002	Aug 2002		Aug 2003		Aug 2004		Aug 2005		Jul 2006		
	Median	# Sold										
Napier City	\$141,100	149	\$186,250	112	\$242,625	106	\$272,750	126	\$295,000	89	\$270,000	138
Hastings City	\$125,000	118	\$155,000	139	\$220,000	108	\$259,000	123	\$269,000	105	\$262,000	141
Hawkes Bay Country	\$182,500	11	\$196,150	25	\$65,000	17	\$102,500	18	\$150,000	17	\$330,000	13
<u>Hawkes Bay</u>	<u>\$134,250</u>	<u>308</u>	<u>\$167,000</u>	<u>319</u>	<u>\$212,250</u>	<u>274</u>	<u>\$253,750</u>	<u>290</u>	<u>\$253,000</u>	<u>251</u>	<u>\$255,000</u>	<u>339</u>



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#### Manawatu/Wanganui Medians and Numbers Sold

	Aug 2002	!	Aug 2003		Aug 2004		Aug 2005	•	Jul 2006		Aug 2006	
	Median	# Sold										
Palmerston North City	\$137,000	171	\$148,500	187	\$182,750	156	\$234,000	180	\$256,500	154	\$253,000	156
Manawatu Country	\$76,000	38	\$90,000	61	\$150,000	39	\$148,500	46	\$159,000	26	\$173,000	33
Manawatu	\$118,000	269	\$126,000	395	\$170,000	267	\$189,000	343	\$225,000	292	\$223,500	293
Manawatu Region	<u>\$118,000</u>	<u>269</u>	<u>\$126,000</u>	<u>395</u>	<u>\$170,000</u>	<u>267</u>	<u>\$189,000</u>	<u>343</u>	<u>\$225,000</u>	<u>292</u>	<u>\$223,500</u>	<u>293</u>
Wanganui City	\$78,500	64	\$65,000	106	\$100,000	125	\$135,000	97	\$160,000	86	\$160,000	103
Wanganui	\$77,000	90	\$63,000	145	\$97,500	170	\$129,000	130	\$157,000	122	\$154,000	141
<u>Wanganui Region</u>	<u>\$77.000</u>	<u>90</u>	<u>\$63,000</u>	<u>145</u>	<u>\$97.500</u>	<u>170</u>	<u>\$129,000</u>	<u>130</u>	<u>\$157,000</u>	<u>122</u>	<u>\$154,000</u>	<u>141</u>
Manawatu/Wanganui	<u>\$112,000</u>	<u>359</u>	<u>\$109,000</u>	<u>540</u>	<u>\$142,000</u>	<u>437</u>	<u>\$173,000</u>	<u>473</u>	<u>\$205,000</u>	<u>414</u>	<u>\$200,750</u>	<u>434</u>



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#### **Taranaki Medians and Numbers Sold**

	Aug 2002	Aug 2002			Aug 2004	Aug 2004		Aug 2005		Jul 2006		•
	Median	# Sold										
Taranaki Country	\$118,500	14	\$78,000	21	\$114,000	30	\$113,000	28	\$200,000	34	\$232,500	28
New Plymouth City	\$123,250	106	\$160,000	101	\$210,000	95	\$278,500	100	\$295,000	77	\$290,000	85
<u>Taranaki</u>	<u>\$110,000</u>	<u>182</u>	<u>\$123,000</u>	<u>204</u>	<u>\$160,100</u>	<u>199</u>	<u>\$216,000</u>	<u>207</u>	<u>\$240,000</u>	<u>194</u>	<u>\$240,000</u>	<u>200</u>



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#### **Wellington Medians and Numbers Sold**

	Aug 2002	2	Aug 2003		Aug 2004		Aug 2005	•	Jul 2006		Aug 2006	
	Median	# Sold										
Wairarapa	\$105,000	77	\$124,000	96	\$170,000	71	\$169,250	84	\$185,000	87	\$196,500	79
Upper Hutt	\$156,500	84	\$180,000	93	\$200,000	69	\$250,000	103	\$290,000	85	\$291,500	89
Hutt Valley	\$168,000	206	\$216,250	194	\$240,000	155	\$275,000	157	\$313,750	158	\$300,000	163
Otaki / Paekakariki	\$184,500	125	\$200,000	165	\$245,750	114	\$270,000	127	\$294,000	126	\$288,000	132
Pukerua Bay / Tawa	\$186,500	96	\$225,000	107	\$264,000	73	\$308,200	77	\$330,000	73	\$325,000	81
Central Wellington	\$297,000	71	\$315,000	77	\$318,510	56	\$443,000	93	\$395,000	49	\$396,250	74
<u>Wellington</u>	<u>\$200,000</u>	<u>912</u>	<u>\$225,000</u>	<u>952</u>	<u>\$265,000</u>	<u>747</u>	<u>\$308,000</u>	<u>887</u>	<u>\$330,000</u>	<u>789</u>	<u>\$335,875</u>	<u>836</u>



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#### Nelson/Marlborough Medians and Numbers Sold

	Aug 2002		Aug 2003	Aug 2003 Aug 20		04 Aug 2005			Jul 2006		Aug 2006	
	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold
Nelson	\$159,500	108	\$275,000	113	\$270,000	65	\$269,500	80	\$331,250	80	\$300,000	108
Nelson	\$161,000	188	\$265,000	198	\$282,000	123	\$280,000	138	\$307,000	141	\$305,000	178
Marlborough	\$137,000	125	\$210,000	136	\$252,500	99	\$245,000	89	\$280,000	114	\$277,500	142
Marlborough Region	<u>\$137,000</u>	<u>125</u>	<u>\$210,000</u>	<u>136</u>	<u>\$252,500</u>	<u>99</u>	<u>\$245,000</u>	<u>89</u>	<u>\$280,000</u>	<u>114</u>	<u>\$277,500</u>	<u>142</u>
Nelson/Marlborough	<u>\$150,010</u>	<u>313</u>	<u>\$238,000</u>	<u>334</u>	<u>\$270,000</u>	<u>222</u>	<u>\$270,000</u>	<u>227</u>	<u>\$297,500</u>	<u>255</u>	<u>\$293,000</u>	<u>320</u>



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#### **Canterbury/Westland Medians and Numbers Sold**

	Aug 2002	1	Aug 2003		Aug 2004		Aug 2005		Jul 2006		Aug 2006	
	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold
Christchurch City	\$157,000	691	\$185,000	893	\$240,000	717	\$275,000	853	\$285,000	773	\$291,500	816
Rangiora	\$118,500	42	\$163,500	54	\$215,500	31	\$274,000	36	\$320,750	30	\$272,000	38
Nth Cant(All Nth&W Ofnthwaimk)	\$162,000	29	\$158,000	63	\$222,000	35	\$289,000	33	\$280,000	36	\$330,000	41
Cant Ctry(Alloth W&S To Midcan)	\$184,000	24	\$145,000	25	\$238,500	42	\$300,000	38	\$345,250	36	\$312,500	46
Mid Cant(Rakaia/R-Rangitata R)	\$105,000	51	\$120,000	45	\$152,500	45	\$177,250	48	\$213,500	53	\$215,000	43
Timaru	\$85,500	63	\$102,000	104	\$140,000	71	\$188,500	76	\$193,000	75	\$208,000	65
West Coast	\$80,000	39	\$77,500	80	\$100,000	51	\$157,000	65	\$165,000	55	\$163,750	68
Other Canterbury/Westland	\$116,000	299	\$120,000	479	\$167,000	355	\$201,594	381	\$228,000	345	\$235,000	388
Outer Canterbury	<u>\$116,000</u>	<u>299</u>	<u>\$120,000</u>	<u>479</u>	<u>\$167,000</u>	<u>355</u>	<u>\$201,594</u>	<u>381</u>	<u>\$228,000</u>	<u>345</u>	<u>\$235.000</u>	<u>388</u>
Canterbury/Westland	<u>\$147,750</u>	<u>990</u>	<u>\$162,500</u>	<u>1,372</u>	<u>\$218,750</u>	<u>1,072</u>	<u>\$260,000</u>	<u>1,234</u>	<u>\$270,000</u>	<u>1,118</u>	<u>\$273,250</u>	<u>1,204</u>



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#### **Central Otago Lakes Medians and Numbers Sold**

	Aug 2002		Aug 2003	Aug 2003		Aug 2004		Aug 2005		Jul 2006		,
	Median	# Sold										
Central	\$140,000	73	\$295,000	75	\$302,500	40	\$267,000	49	\$328,000	62	\$452,500	68
Queenstown	\$270,000	52	\$400,000	64	\$397,500	64	\$465,000	53	\$509,000	50	\$480,000	88
Central Otago Lakes	<u>\$202,000</u>	<u>125</u>	<u>\$360,000</u>	<u>139</u>	<u>\$329,000</u>	<u>104</u>	<u>\$345,000</u>	<u>102</u>	<u>\$398,500</u>	<u>112</u>	<u>\$465,000</u>	<u>156</u>



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#### **Otago Medians and Numbers Sold**

	Aug 2002		Aug 2003	Aug 2003 Aug 2004			Aug 2005		Jul 2006		Aug 2006	
	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold
North Otago	\$72,000	57	\$114,500	64	\$137,250	38	\$150,000	40	\$170,000	39	\$161,000	55
Dunedin City	\$105,350	264	\$132,000	313	\$186,500	246	\$217,750	242	\$242,000	190	\$235,000	244
South Otago	\$45,000	38	\$56,000	22	\$125,000	24	\$120,000	24	\$100,000	25	\$129,000	24
East Otago	\$59,000	8	\$98,000	18	\$124,000	10	\$127,500	8	\$161,000	5	\$360,000	3
<u>Otago</u>	<u>\$92,500</u>	<u>367</u>	<u>\$125,000</u>	<u>417</u>	<u>\$170,000</u>	<u>318</u>	<u>\$200,550</u>	<u>314</u>	<u>\$212,000</u>	<u>259</u>	<u>\$220,000</u>	<u>326</u>

Key to fonts used: **REINZ District** Local Council Suburb **Region** 



For Period Aug 2006

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#### **Southland Medians and Numbers Sold**

	Aug 2002	Aug 2002		Aug 2003		Aug 2004		Aug 2005		Jul 2006		
	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold	Median	# Sold
Invercargill	\$68,000	190	\$95,000	209	\$111,000	150	\$134,250	158	\$151,000	184	\$158,822	200
Gore	\$50,000	31	\$62,500	10	\$80,000	29	\$68,500	12	\$90,000	37	\$120,000	43
Southland	<u>\$67,000</u>	<u>249</u>	<u>\$95,000</u>	<u>259</u>	<u>\$110,000</u>	<u>202</u>	<u>\$136,000</u>	<u>203</u>	<u>\$143,500</u>	<u>259</u>	<u>\$149,500</u>	<u>280</u>

Key to fonts used: Suburb Local Council Region REINZ District

#### **National Sales Distribution**

Price Band	Aug 2004	Aug 2005	Jul 2006	Aug 2006
Under \$400,000	6537	6415	5471	5961
\$400,000 - \$599,999	1080	1507	1485	1748
\$600,000 - \$999,999	411	521	633	656
\$1 million and over	115	148	182	197
Total	8143	8591	7771	8562